#### **Public Document**



## GREATER MANCHESTER LOCAL ENTERPRISE PARTNERSHIP

**DATE:** Monday, 11 November 2019

**TIME:** 4.30 - 6.00 pm

**PLACE:** GMCA - GMCA Boardroom

#### **AGENDA**

Item Pages

4.2 Digital Strategy 1 - 36

Councillor Elise Wilson - Portfolio Holder for Digital City Region, GMCA

Agenda Contact Officer:

Lee Teasdale

Governance and Scrutiny

**Greater Manchester Combined Authority** 

01617787009

Lee.teasdale@greatermanchester-ca.gov.uk





#### **GM LOCAL ENTERPRISE PARTNERSHIP BOARD**

Date: 8 November 2019

Subject: GM Digital Strategy refresh

Report of: Cllr Elise Wilson, Portfolio Lead Leader for Digital City Region and Sara Todd,

Portfolio Chief Executive for Digital City Region

#### **PURPOSE OF THE REPORT**

This report summarises the attached draft refreshed Greater Manchester Digital Strategy. The refreshed Strategy, or Blueprint as it is now being referred to, is a result of significant stakeholder engagement and reflects the speed at which the digital economy in Greater Manchester has progressed since the first GM Digital Strategy was adopted by GMCA in February 2018.

The Digital Blueprint reflects the priorities of the LIS and associated implementation plan and the importance of digital as a fundamental element of the delivery of both the GMS and the LIS.

Please note that the slides are intentionally visual as the aim is to for the Blueprint to exist in a digital form. The form that goes ahead to the GMCA Board at the end of November will contain the same content but will have further evolved in terms of digital presentation.

#### **RECOMMENDATIONS:**

LEP Board is asked to:

- Note the progress on the GM Digital and support the draft refreshed Digital Blueprint.
- Agree the GM Digital Blueprint should be reviewed annually to reflect the dynamic environment in which it is embedded.

#### **CONTACT OFFICERS:**

Phil Swan (GMCA)

Phil.swan@greatermanchester-ca.gov.uk

Alison Gordon (GMCA)

Alison.gordon@greatermanchester-ca.gov.uk

BOLTON	MANCHESTER	ROCHDALE	STOCKPORT	TRAFFORD		
BURY	OLDHAM	SALFORD	TAMESIDE	WIGAN		
	Page 1					

#### 1 BACKGROUND

- 1.1 In February 2018, following two Mayoral Digital Summits, Greater Manchester produced and adopted its first Digital Strategy. The Strategy set out GM's ambition to become a top five digital city-region in Europe and recognised for digital innovation.
- 1.2 The Digital Strategy was a three year plan, however there has been significant and fast moving change in the last twelve months which makes it appropriate to refresh the Strategy.

#### 2. GM DIGITAL BLUEPRINT

- 2.1 The presentation attached sets out a revised three year Digital Strategy which we are referring to as the Digital Blueprint for Greater Manchester, this aligns with the LIS and associated Implementation Plan. It is proposed that the Blueprint will be reviewed regularly. It builds on the first Digital Strategy and reflects a key message that GM is "big enough to matter, small enough to know each other, and driven enough to make things happen". It reflects our role in a fast moving environment and the progress made in the first eighteen months towards our ambition.
- 2.2 The Blueprint focusses on a limited number of digital priorities, including:
  - **Empowering people**: We want to make sure that everyone in Greater Manchester, whatever their age, location or situation, can benefit from the opportunities digital can bring
  - **Enabling innovative public services**: We want to apply exemplar digital ideas and practice to delivering public services in Greater Manchester, linking innovative business, academic and public sector thinking.
  - **Digitally enabling all businesses**: It's important that businesses of all sizes have the means, and skills, to digitize and make the most of the opportunities that brings
  - Creating and scaling digital businesses: Encouraging and supporting businesses to start, grow or move to GM is vital for the continued expansion of GM's Digital, Creative and Tech sector
  - **Being a global influencer**: We want Greater Manchester to take its place as a global digital influencer.

Alongside two cross cutting priorities:

• **Strengthening our digital talent pipeline**: Our vision is to create a critical mass of digital talent, positioning Greater Manchester as the key place for businesses to invest seeking a digitally skilled workforce

BOLTON	MANCHESTER	ROCHDALE	STOCKPORT	TRAFFORD
BURY	OLDHAM	SALFORD	TAMESIDE	WIGAN
				_

- Extending our world class digital infrastructure: Our vision is to create a world class digital infrastructure that reflects and enables our ambitions
- 2.3 Ensuring that there is both strong programme management across the GM Digital activities and close alignment between digital and linked portfolios is important. A revised governance model is being designed which reflect this and which takes into account similar recent governance changes at the GMCA.
- 2.4 Importantly, the Blueprint highlights the importance of portfolio management and collaborative digital ecosystem engagement. It is clear that for Greater Manchester to succeed in its digital ambition, a collective approach is required in an increasingly mature and high value sector in GM. This will not only enable more effective investment in public sector digital capabilities on a pan-GM basis, but unlock private, not-for-profit and academic and collective act as a force multiplier. This is in line with the stated ambitions of the Local Industrial Strategy and the One Model of public sector delivery in GM.
- 2.5 Whilst the GM Digital Blueprint has been prepared as a set of slides, it is not intended to be a paper report, rather access will be digital. The intention is to allow a depth of real time analysis on activity and collaborative opportunities not previously available, as well as the ability to add case studies, report impact and grow the ecosystem dynamically on line.
- 2.6 The attached slides outline the Digital Blueprint's ambitions, activity, and the intention is that this content will be replicated in the digital version.

#### 3. RECOMMENDATIONS

3.1 The recommendations can be found at the front of the report.



#### **DRAFT**

# The Greater Manchester Digital Blueprint



# This is the digital place...

Page 6

Andy Burnham
Mayor of Greater
Manchester



Cllr Elise Wilson
Leader of Stockport Council,
GMCA Digital Portfolio Lead
Elected Member

...with a fast-growing £5bn digital eco-system, where communities, business, academia and public services work together to create opportunity, innovate and invent; and where growth benefits everybody.

...where businesses of all types and sizes can come and thrive, benefiting from top-level physical infrastructure, and a highly-skilled, ready-to-go digital workforce.

...where digital connectivity makes things better for people, where a lack of digital skills is never a barrier to social mobility and employment, and public services are intuitive, joined up and available to all.

...that makes things happen, driven by a clear civic vision, leadership and mandate that fosters collaboration and enables everyone to do well and lead fulfilled lives.

This is the place that does digital differently.



We want our citizens' lives to be bettered, and for them to be empowered by the myriad of opportunities a digitallyfuelled city-region provides.

Alongside this, businesses here will have the digital means and culture to fuel productivity, conscientious innovation, entrepreneurism and new industries.

Our ambition is for Greater Manchester be a top five European digital city-region and recognised globally for its digital innovation.

This document sets out a three year approach, and will be reviewed regularly in line with the pace of digital change.

# A place where anything digital is possible

Greater Manchester is already home to the largest digital and creative cluster outside of London.

The digital, creative and tech sectors are the fastest growing sector in our city-region, with almost

£501 of economic activity with new, high-value jobs being generated each year.



We're investing heavily in digital infrastructure, connectivity and transport and we offer a breadth and depth of expertise across digital and creative services, ecommerce, technology hardware and software.

We're creating a digital place where innovators from across the globe want to tap into and a place where businesses already here can thrive.

## **UK Tech Town Index 2019**

The best places in the UK for IT pros to live and work

Source: CompTIA UK Tech Towns Index 2019

# No.

#### Manchester

#### Who's hiring IT pros?

- 1. National Health Service
- 2. TalkTalk Telecom Group
- 3. University of Manchester
- 4. The Hut Group Limited
- 5. IBM Corporation
- 6. Co-operative Group Limited
- 7. KPMG
- 8. Raytheon UK
- 9. Manchester Metropolitan University
- 10. Lloyd's Banking Group

	13
Evpoot	od growth in IT
jobs	ed growth in IT over the next
	with 700 new ns to be added

Travel to Work Areas	Tech Town Rank	# IT Jobs Ads Rank	Cost of Living Rank	1-year % IT Job Growth Rank
Manchester	1	2	1	3
Bristol	2	5	5	1
Leeds	3	7	2	4
Birmingham	4	3	3	7
London	5	1	10	2
Cambridge	6	4	6	5
Edinburgh	7	6	4	8
Bath	8	10	8	6
Basingstoke	9	9	7	10
Reading	10	8	9	9

A pioneering powerhouse - accelerating investment

For 250 years, Greater Manchester has been at the forefront of revolutionary ideas to create and shape the future and is the birthplace of the first stored brogram computer and the world's first commercial computer.

And we continue to pioneer, hosting a thriving eco-system of businesses; from start-ups, social enterprises and home-grown companies to those valued at or near £1 billion underpinning an impressive strength and depth to our economy.

Sitting side-by-side in the city-region's creative and digital clusters, incubators and co-working spaces, organisations of all kinds converge, collaborate and drive innovation and social impact.



"A Manchester presence will enable us to be at the heart of the North's budding tech scene, in amongst some of the fastestgrowing tech businesses in the country."

Marc Waters, Managing Director, UK and Ireland, Hewlitt Packard Enterprises.

## Collaborating more for a competitive advantage

Greater Manchester has a vibrant events scene, in fact we get together more than any other UK city outside of London.

In Greater Manchester we have over

including

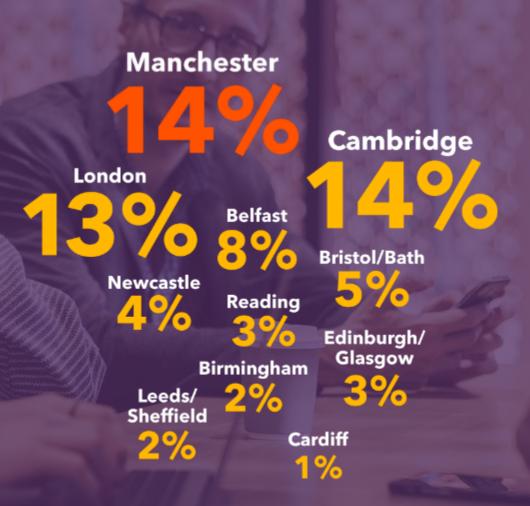
coworking aces

accelerator programmes

Our city-region's tech eco-system is inherently human and made up of entrepreneurs, innovators, enthusiasts and innovators from multiple sectors. Collaboration is the glue that sticks us together.

Our 'social city' region creates competitive advantage for our tech sector, energising thought, creativity, building networks and fuelling innovation.

Although other major cities host events across a similarly broad set of areas, they do not have the depth of innovation meetups seen in Manchester with technical innovators working together on cross-border digital projects and solutions.



Meetup density in GB tech clusters. Source: https://technation.io/report2019/#20people-in-tech Building eco-systems that deliver: GM Cyber

**Since 2017 Greater Manchester has created** 

## the UK's fastest-growing cyber eco-system

a 30 member collaboration set up for common benefit and the sharing of expertise.

Four universities, Greater Manchester Police, GMCA, the NHS and leading private sector organisations have come together to help drive the Cyber Security industry towards contributing £500m to the regional economy.





#### A clearer focus

Our priorities have evolved for this refreshed Greater Manchester Digital Blueprint, and are now more clearly focused on delivering benefits that help the city-region's people lead healthier, happier lives.

Each of our five digital priorities — developed with the input of key stakeholders - are supported by pan Greater Manchester public sector projects. These combine with inclusive community, local authority, private, not-for-profit and academic work.

Our plan connects the wealth of digital change that's going on, and will help us reach a shared ambition that underpins and enables both the Local Industrial Strategy and the Greater Manchester Strategy.

A

Strengthening our digital talent pipeline

Empowering people

2 Enabling innovative public services

Digitally enabling all businesses

4 Creating and scaling digital businesses

Being a global digital influencer

B

Extending our world class digital infrastructure

#### Our plans:

- Offering digital access to public services that is joined up, user-friendly and makes sense
- Making sure everyone can get online to access public services within their community
- Helping everyone to be confident internet users
- Helping people avoid internet harms like online fraud
- Giving plentiful opportunity to feedback, recognising the importance to people that their voices are heard
- Guaranteeing security and privacy of the systems that hold public data – people should have absolute confidence in what's happening to their information

#### KEY PROJECTS

**Early Years Digitisation (GMCA)** 

**Integrated Digital Healthcare Records** (GMHSCP)

Smart Resident (GMCA and GMHSCP)

Get GM Digital (GMCA and partners)

**Get GM Digital (GMCA and partners)** 

Connecting and enabling activity across the eco-system

Locality projects and private, not-forprofit and academic initiatives

**Cross-cutting work on skills and infrastructure** 

Page 15

#### **KEY PROJECT**

Giving children the best possible start in life through digital innovation

We are fully digitising early years developmental records right across our ten boroughs, helping us better track progress of our youngest citizens and provide better quality support for parents.

New streamlined digital systems will connect over **800 Greater Manchester professionals** like health visitors, school health staff and childrens' services teams, enabling them to work together and deliver care that supports the whole family.



## 2 Enabling innovative public services

We want to apply exemplar digital ideas and practice to delivering public services in Greater Manchester, linking innovative business, academic and public sector thinking with the needs of Greater Manchester's people.

#### Our plans:

- Fostering innovation by proactively engaging with best digital practice to solve local problems
- Using data responsibly and effectively to improve decision making, and support those people most in need
- Linking key initiatives and re-using digital assets and investments
- Making non-personal data open by default where it is of value to the people of Greater Manchester
- Ensuring digital services are consistently available and resilient, with clear contingency plans
- Providing open, transparent information on how we are progressing towards these aims and how decision are being made.

#### KEY PROJECTS

**GM Information Sharing Strategy** (GMCA)

**GM Data Strategy/Office of Data Analytics (GMCA)** 

**Smart Ticketing (TfGM)** 

**NHS Digital Fund (GMHSCP)** 

**GM Cyber and Resilience (GMCA and GMP)** 

Connecting and enabling activity across the eco-system

Locality projects and private, not-forprofit and academic initiatives

Cross-cutting work on skills and infrastructure

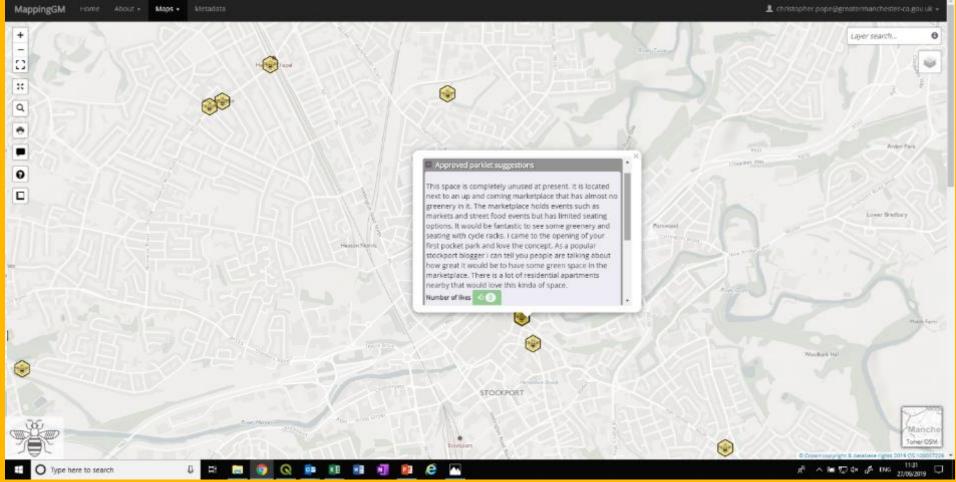
#### Using data insights to Design a City-Region for everyone

We're using data to inform better decision-making and develop more accurate and better public pervices to suit the needs of people right across Greater Manchester.



The home of geospatial data in Greater Manchester

## Bee Network



The CityVerve project explored how data can be used to advance road safety for drivers as well as cyclists and community transport. All in all making movement around the city a safer experience for people of all ages.

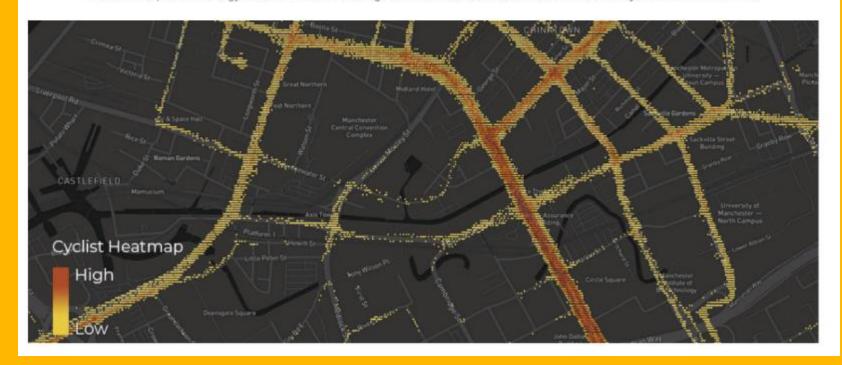
ON bike lights were given to clists, tracking their movements and behaviour on roads.

Data-led insights allow us to improve people's lives without them knowing. It's not about getting them from 'A' to 'B', but reimagining what else can be achieved along the way.

#### The art of the possible

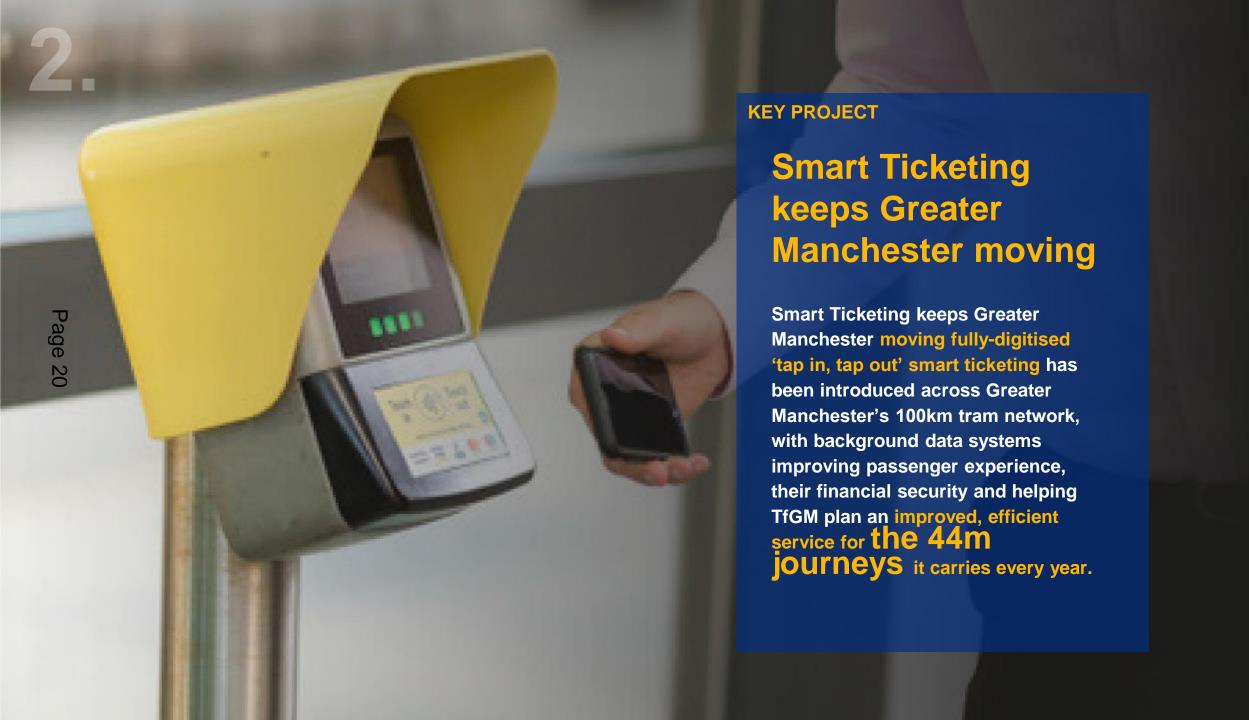
#### MAKING CYCLING SMARTER

Cycling is one of the most sustainable modes of transport, yet it needs to be safer, more convenient and more enjoyable for everyone. That's why we've developed technology that sits in a See. Sense light to detect road issues or unsafe routes that cyclists face on their ride.









## 3. Digitally enabling all businesses

Businesses of all sizes should have the means and skills to digitize their business and make the most of the opportunities that brings.

#### Our plans:

- To offer one place where businesses owners can get help and advice on digitization
- Ensuring businesses have access to trusted digital tools and providers, at the right cost
- Showing how efficiency and profit opportunities can be achieved
  - we want businesses to be inspired to do more with digital
- Supporting businesses to up-skill their workforce
- Helping business owners use digital practice to grow and scale, and take advantage of evolving opportunities (particularly by collaborating with others)
- Offering support for businesses to protect themselves from cyber crime
- Offering a voice in how Greater Manchester's digital resources are targeted, and have individual business progress recognised.

#### KEY PROJECTS

Made Smarter and Digital Enablement Service (Growth Hub)

**Local Growth Fund initiatives (GMCA)** 

**GM Cyber Resilience Centre (GMP)** 

**Foundational Economy Review** 

Connecting and enabling activity across the eco-system

Locality projects and private, not-forprofit and academic initiatives

Cross-cutting work on skills and infrastructure

#### **KEY PROJECT**

#### Honing the digital advantage

Greater Manchester's SMEs are tapping into additional opportunities that improving digital systems and business support can bring.

GMCA supports business support providers like
The Growth Company's Business Growth Hub to offer
high-quality business support and advice to SMEs
across the city-region, enabling them to flourish, grow
and do better business, setting them up for the world
stage with world-class training.

'We've transformed our business during the Amplify process. We went from being an integrated advertising agency to a paid-for marketing agency. We've launched whole new design sprints. We've done so much since being influenced by this programme.'

Sue Benson, The Behaviours Agency



## 4 Creating and scaling digital businesses

We're encouraging and supporting businesses to start, grow or move to Greater Manchester, recognising the importance of the continued expansion of our digital, creative and tech sector and the opportunities this brings for our people.

#### Our plans:

- Improve business attitudes to financing growth, and facilitate investor confidence in innovative digital development
- Support access to skilled individuals and help companies have competitive employment offers to attract and retain staff
- Invest in our high-growth sectors and draw on the experience of successes like MediaCityUK
- Encourage and support businesses to have a global outlook and presence
- Develop clear paths to growth, with training and peer-to-peer learning on overcoming business-specific challenges for start-ups and scale-ups
- Make Greater Manchester the most secure place to work and grow online in the UK, incorporating sustainable priorities.

#### KEY PROJECTS

**Amplify (Growth Company)** 

**Greater Connected** (Growth Company)

**MIDAS** inward investment

**ERDP-funded digital initiatives** (GMCA)

Co-angel and investor support (Growth Company)

Connecting and enabling activity across the eco-system

Locality projects and private, not-forprofit and academic initiatives

Page 2

#### **KEY PROJECT**

## Being part of a new movement

"The world is changing at an unprecedented rate. That change is driving extraordinary opportunity, innovation and progress. It's also unleashing amazing complexity, uncertainty and risk.

"If we want a security and intelligence mission fit for our second century, it's crucial we keep reinventing – which is why our new Manchester facility will be vital to our future success." Jeremy Fleming, Director, GCHQ

## 5 Being a global digital influencer

Greater Manchester is taking its position as a global digital influencer.

#### Our plans:

Page

- Make sure Greater Manchester is known across the world for digital innovation and world-class capabilities in health innovation and creative media
- Establish Greater Manchester as UK and European centre for digital ethics, trust and security
- Champion Greater Manchester as a place with an incredible digital eco-system
- Make sure Greater Manchester is known as an extremely attractive place to develop, grow and stay, for individuals and businesses contributing to digital innovation

#### KEY PROJECTS

International promotion and attraction (MIDAS and Marketing Manchester)

Annual digital creative and tech festival

**Health Innovation Manchester** 

**GM Cyber** 

Connecting and enabling activity across the eco-system

Locality projects and private, not-forprofit and academic initiatives



## Page 27

# Strengthening our digital talent pipeline

Our vision is to create a critical mass of digital talent, positioning Greater Manchester as the key place for businesses seeking a digitally-skilled workforce to invest in outside of London.

#### Our plans:

- Inspire young people to think about a career in digital and give them the skills and confidence to do it
- Future proof the tech talent pipeline; connecting education and industry through harnessing real role models and industry mentors
- Ensure that the system of post-16 technical education in Greater Manchester provides young people with a clear pathway defined by employers into all priority digital/tech occupations
- Address the immediate digital skills shortage and support employers to diversify their workforce through developing a new model of reskilling and retraining

#### KEY PROJECTS

**Go Digital** 

**Digital Futures** 

**Fast Track Digital Workforce Fund** 

**Cyber Foundry** 

Connecting and enabling activity across the eco-system

Locality projects and private, not-forprofit and academic initiatives





## Extending our world-class digital infrastructure

Our vision is to create a digital infrastructure that supports our ambitions.

#### Our plans:

Remove bandwidth as a barrier to our social, economic and public sector reform objectives.

Deliver ubiquitous high speed digital connectivity over full fibre and 4G & 5G mobile across the whole city region by 2025.

Accelerate market investment by:

- Extending network reach by connecting over 1600 public sector sites and assets with Full Fibre across Greater Manchester.
- Making public sector buildings and other assets available for infrastructure to support 5G roll out.
- Driving market investment in fibre and mobile by minimizing roll out costs through a Prospectus agreed by GM <u>local authorities</u>.

#### KEY PROJECTS

**GM Full Fibre programme** 

**GM 5G and town centre Wi-Fi** programme

GM digital infrastructure 'Dig Once' prospectus

**Digital Infrastructure Strategy** 

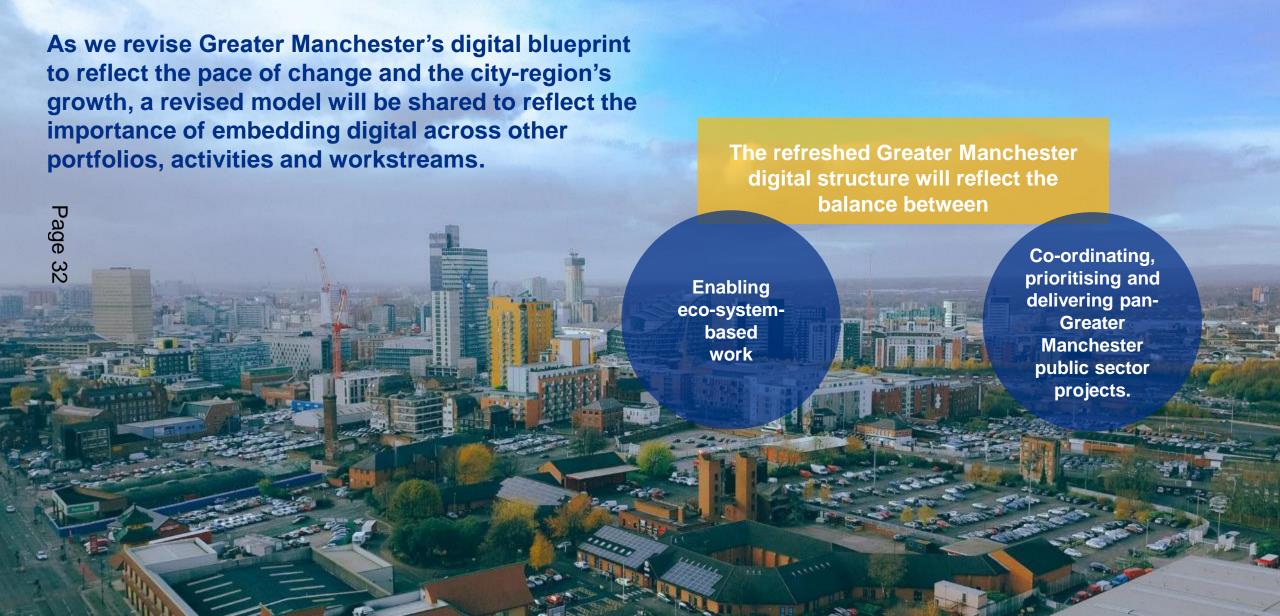
Connecting and enabling activity across the eco-system

Locality projects and private, not-forprofit and academic initiatives



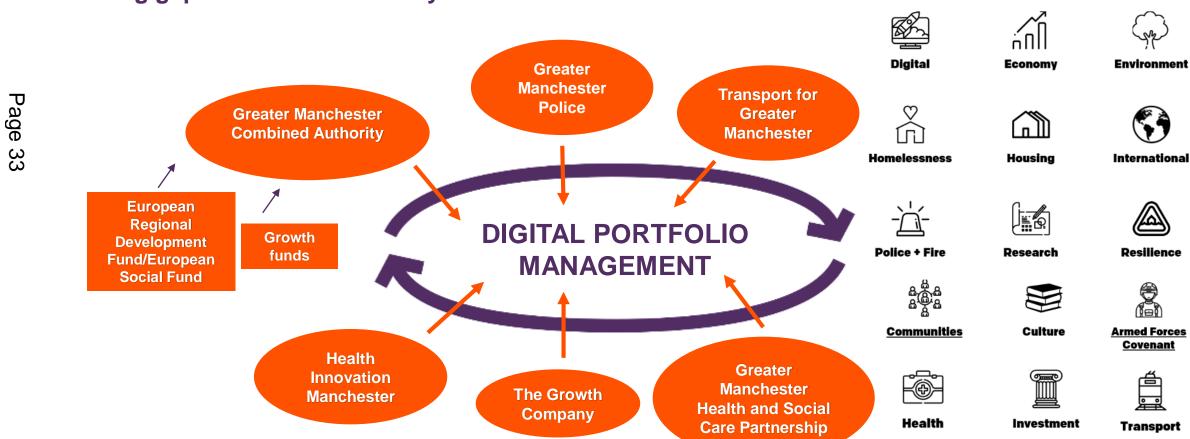


## Leadership, delivery and co-ordination



## Delivering on the blueprint

Portfolio management allows an effective joined-up approach to delivering transformation, avoiding duplication, maximising opportunities and resource, enabling joint working on bids and ensuring gaps are identified easily.



**PRIORITY AREAS** 

**Young People** 

Ageing

**Work and** 

Skills

## Doing digital differently in Greater Manchester

Big enough to matter, small enough to know each other, and driven enough to make things happen...



### Appendix

#### Slide 7

## **Building eco-systems that deliver: GM Cyber**

Greater Manchester is home to the UK's fastest-growing digital security cluster, a unique collaboration that is gaining recognition on the world stage.

Salvanised by GCHQ's move to the city-region, the cluster's aim to drive forward Greater Manchester's cyber eco-system for common benefit and the sharing of expertise.

Its 30 members include four universities, Greater Manchester Police, GMCA, the NHS and leading private sector organisations.

Having been identified as a priority industry in the Greater Manchester Industrial Strategy, it is predicted that the area of digital security has the potential to grow further. Its current contribution to the regional economy is an estimated £500m annually.

#### Slide 13

## **Smart Ticketing keeps Greater Manchester** moving

With nearly 44m passenger journeys a year, Greater Manchester's fast-growing Metrolink tram network is utilising digital technology to improve efficiency and customer experience.

Earlier in 2019, an 'intelligent' contactless payment system was introduced on Metrolink, with Greater Manchester joining the likes of London, New York and Rio with similar systems.

Passengers now touch-in and touch-out at tram stops with a contactless card or device, with the fully-secure system working out the customers' cheapest fare for the journeys they have made that day, up to a daily cap.

The back-end provides a secure and scalable insight and analytics platform which Transport for Greater Manchester is using to shape and improve the service in future. This could mean, for example, increasing number of validators at certain stops to help with passenger flow, or changing the frequency of trams based on demand.

### Appendix

#### Slide 18

## **Greater Manchester takes to the global stage**with Distractions

Greater Manchester's more connected, more collaborative digital future took centre stage at the world-renowned Manchester International Festival. Delegates from the public sector and globally-decognised businesses and academia came together to explore and develop ideas for our blueprint and to help us meet our ambition to become a global digital leader.

Delegates at the Alternate Futures Symposium explored Greater Manchester's more connected, more collaborative future, one that uses digital opportunities to create a place where people can grow up, get on and grow old.

It showcased some of the amazing innovation happening in Greater Manchester and attracted an exciting programme of speakers including Cllr Elise Wilson, Tech for Good, Wayne Hemingway MBE, BBC, Digital Imagination, OPPO and Manchester City FC.

Delegates reflected on, explored and developed ideas to help refine Greater Manchester's Digital Blueprint and help us meet our ambition to become a global digital leader.

#### Slide 22

#### Leading the way on 5G at MediaCityUK

Salford's MediaCityUK has been selected as the UK's first area to receive commercial 5G coverage, and has the country's first 5G mast.

As Europe's only purpose-built hub for the creative, media and tech industries including BBC, Sony and Ericsson, as well as impressive tech start-ups the area was deemed a perfect 'live lab' for 5G testing by operator Vodaphone.

Vodafone Innovation Hub opened at The Landing, MediaCityUK in 2019 and gives UK businesses, start-ups and tech innovators access to 5G, Internet Of Things, high-speed fibre and the very best technical resources available.